



* **Feedback**

Communication styles

- * **What is considered good :**
- * The best dialogues are those that present a plausible situation and have sufficient information to understand the style and the situation

- * **In general**
- * there was assertive (with some cases of aggressive) communication by the students that comply with their duties

- * Most used : Assertiveness and an effort to solve the problem as a group rather than putting the burden in the colleague
 - * OK is it is a one time episode otherwise it is non assertive

- * No one expelled the faulty colleague

* **Feedback : general
comment**

- * Those who do not comply have often excuses but do not always express them in an assertive way
 - * If the excuses are credible and communicated in a timely manner, so that the situation can be solved, it can be assertive communications
 - * Non communication of a problem is non assertive (or manipulation)
 - * If the excuses are not credible they can be considered manipulation

*** Feedback : general
comment**

- * Individual is honest , direct , Firm
- * Communication is simple and direct (no tricks involved)
- * Expresses needs , opinions , feelings in a direct and honest manner - what I really want, feel and think
- * Defends his/her own opinions, wishes and feelings rights respecting and promoting others opinions, wishes and feelings A “no” is as assertive as a “yes”

* **Assertiveness**

- * It was the style most frequently used
- * Group in general tries to figure out a solution together for the problems/difficulties of colleague; honest communication with no previous judging and common effort
- * Group does not easily accept bad excuses and confronts the colleague
 - * In result faulty colleague feels the pressure and offers to solve the problem , by putting in extra effort
- * Group does not feel offended by it and works with it constructively

* **Assertiveness**

- * Demonstration of superiority in exaggerated fashion; dominate, emphasis on winning vs losing Shows no respect for others' feelings ; blaming others
- * Objective is to hurt others which we believe are guilty of something that displeases us
- * Individual sends the message with a tone of accusation/threat, sarcastic, or full of second meaning (hidden messages in it); insinuations made

* **Agressiveness**

* Not present in most dialogues

* Just in a few and it is expressed with high or rude tone

* **Agressiveness**

* Individual expresses message stating his/hers wishes interests or views in an hesitant, apologetic, fearful way ; he /she is not clear (beats around the bush); almost apologises for having an opinion , views, interests

He/she does not defend his/her rights , nor expresses his/her feelings, passing the message that these are not important;

It is not easy to deal with this type of person as one needs to try to guess what the other person is feeling/thinking

*** Non assertive**

- * If excuses are repeated , and the group accepts, it is non assertive and may lead to problems and conflicts in the future
 - * There is a tendency here for excuses being accepted . How many excuses are we willing to accept and why?
- * Non plausible excuses or lies, irony, sarcasm, can be included in a style we have not talked about-manipulation

* Non assertiveness

- * Lack of time - other subjects (reply: but he was caught through face book)
- * Hard to work at home (reply - so you should go to the library)
- * Problem with the PC - just realised it on the weekend and it would take 4 days to fix (reply : should have called us or use school PC)
- * Friends coming up to visit + other assignments + mistaken deadline (thought had more time...)

* **List of excuses**

- * I am not good at organising work in my mind
- * Problems at home
- * Work for other courses
- * Personal problems - too personal that cannot be told
- * takes the dog to the veterinary (and already failed before)
- * Had a party -
- * Has part-time job
- * Does not feel appreciated by the group and so lacks motivation
- * Did not know the deadline - ignorance posture

* List of excuses

- * Irony , sarcasms - second meanings
 - * Lies, bad excuses
 - * Rumor spreading
 - * Make stories to avoid getting the responsibility for his/her own faults - blame others
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- * In the model of communication class we talked about **lying** : lying is a barrier to communication, it impedes social relations based on trust and cooperation (those we look for when choosing to work with friends)

* **Manipulating**

- Use others through tacticts that involve lies and emotional blackmail
- In subtle ways lead others into doing what he/she wants , always presenting him/herself as full of good intentions
- and exploits the convictions, values, good intentions of others and manages to make them feel guilty (emotional blackmail)
- Avoids direct confrontation ; acts like in a theater play wihout ever referring his/her true objectives ..

 **Manipulation**

* Two main reason for the formation of an manipulating attitude :

* **education-** someone that has been educated in a manipulative context, develops the belief that being manipulative is the only way to get what one wants.

* **Belief that one cannot trust others** as they cannot be trustworthy and that there is no benefits in being honest and direct; they have the belief that if others know their real feelings will manipulate them (vicious cycle)

* Recall projection bias of perception

* **Manipulation**